March 3, 2022

MEMORANDUM FOR RECORD

SUBJECT: 2022 U.S. Army Corps of Engineers (USACE), Albuquerque District, Business Opportunity Open House Chat Publication

1. BACKGROUND: On March 2, 2022, the USACE Albuquerque District hosted a Business Opportunity Open House (BOOH), virtually, with 126 industry participants and 32 government representatives, including USACE Albuquerque District, USACE Los Angeles District, USACE South Pacific Division, the Small Business Administration, and the New Mexico Procurement Technical Assistance Center.

2. PURPOSE: The purpose of this memorandum is to share industry introductions and questions, along with government responses from those who were able to attend the virtual open house.

3. RECORD OF CHAT:

from Cathy Bond to everyone: 8:54 AM
Good Morning All! I represent Four Tribes Enterprises and am hoping each of you will reach out to me via email: cbond@fourtribes.com or text at 210-683-0392. Four Tribes is a tribally owned 8(a) w/bona fide office in Alamogordo. Look forward to hearing from you and seeing these awesome presentations! :)

from L&R Comm. and Construction Inc. to everyone: 8:56 AM
Good Morning

from Stephanie Parra, Deputy, Small Business Programs to everyone: 8:57 AM
Good Morning Everyone!!

from Griselda Velez to everyone: 8:58 AM
Good Morning!

from Ernesto de la Hoz to everyone: 8:58 AM
Good morning!

from Kala Naranjo, SBA to everyone: 8:58 AM
Good Morning

from Gina Carrio FXSA to everyone: 8:58 AM
Good morning!

from Brian Blackmon to everyone: 8:58 AM
Good morning!

from Jason Umberger to everyone: 8:58 AM
Good morning - Jason Umberger - WCA Construction LLC

from Herb Gieringer to everyone: 8:59 AM
Good morning

from Manuel Alvarado to everyone: 8:59 AM
Good Morning
from **Nikolais Fernandez, Deputy District Engineer** to everyone:  8:59 AM
Good Morning Everyone...glad you could make it. Have a wonderful day and enjoy the presentation.

from **Cathy Bond** to everyone:  9:05 AM
Hi Marissal!!

from **Herb Gieringer** to everyone:  9:09 AM
Good morning everyone, Herb Gieringer Mack Defense (Mack/Volvo) trucks. 484-695-7421
herbert.gieringer@mackdefense.com

from **Ernesto de la Hoz** to everyone:  9:10 AM
Good morning! I represent Socio-Ecological Concepts LLC/RedFISH Environmental. Headquartered in Colorado, we provide environmental and construction support services across the western U.S. from New Mexico to the North Slope of Alaska. I look forward to hearing from you. edelahoz@eredfish.com. (435)757-0073.

from **Bruce Estok** to everyone:  9:12 AM
Good morning everyone from Bruce Estok of Weston Solutions - looking forward to hearing about SPAs continued "Mission in the Desert"

from **Anthony Gutierrez** to everyone:  9:12 AM
Good morning everyone

from **Connie Birner** to everyone:  9:12 AM
Good morning everyone! This is Connie Birner from USA Environmental, Inc. Hello to everyone! We are a small business performing Environmental services specific to Military Munitions Response Program (MMRP) and Unexploded Ordnance (UXO) characterization, remediation, avoidance and related construction support. We have 23 years of extensive work experience with the U.S. Army, USACE districts (including USACE Albuquerque District) as prime contractor, team member and subcontractor. If you'd like to find out more about our company, please check out our website at http://www.usatampa.com. If you'd like to contact us for teaming inquiries or have a project where you need MMRP/UXO support on, Stephanie Thoresen, who is also attending this event, via e-mail at sthoresen@usatampa.com, or myself at cbirner@usatampa.com.

from **Marissa Hine** to everyone:  9:12 AM
Good morning all! Marissa Hine with Four Winds Mechanical. 8(a) certified HVAC/Electrical/Plumbing contractor. 303.328.5085.

from **Manuel Alvarado** to everyone:  9:14 AM
Sunwest Roofing LLC is a regional commercial roofing contracting company installing all types of commercial grade roofs in the NM, CO, AZ, UT, and West Texas markets. We are an SBA Certified 8(a) company set to graduate in May of 2030.

Sunwest Roofing LLC
7026 ½ 2nd St NW
Albuquerque, NM 87107
505-890-5532
www.sunwestroofing.com

from **Brooks Vandivort** to everyone:  9:14 AM
Brooks Vandivort, Director of Business Development, Tigua Inc. Tigua Inc. is a tribally owned 8(a) located in El Paso, TX with robust capabilities in construction, facilities maintenance, information technology, and support services. Currently, Tigua Inc. has a footprint in over 139 locations throughout the United States. www.tigueinc.org I can be reached at Robert.vandivort@tigueinc.org or 915-526-0208
from **Stephanie Parra, Deputy, Small Business Programs** to everyone:  9:15 AM
Thank you so much everyone for joining us this morning!! Please keep the introductions coming!

from **Arthur Borunda** to everyone:  9:16 AM
Good morning everyone! I represent Alpha Development Inc. We are an 8a company operating out of Las Cruces, NM. Thank you!

from **PERIKIN** to everyone:  9:17 AM
Good morning Stephanie! Frank here with PERIKIN. Thank you for putting this important industry day event together.

from **L&R Comm. and Construction Inc.** to everyone:  9:17 AM
Good Morning Stephanie! We very much enjoy working with USACE! Rose Romero ros@lrcc-inc.com, LRCC-Inc.com. 505 362-2053 We are 8(a) and EDWOSB Certified.

from **Robert Aycock** to everyone:  9:18 AM
Good morning everyone. Robert Aycock from SpecPro Sustainment and Environmental, LLC, an SBA certified 8(a) SDB ANC subsidiary specializing in NEPA, Natural & Cultural Resources, Remediation & Restoration, Waste Management, Facilities Management, R&D and Laboratory Management, and Real Property Analysis and Portfolio Management services to the DoD and other federal clients nationwide. Feel free to reach out at 615-579-7333 or robert.aycock@sse-anc.com. Would enjoy hearing from you! Thanks to the District for putting on this event!

from **Carrie Reed** to everyone:  9:18 AM
Good morning all! Carrie Reed with Aleut Federal, an Alaska Native Corporation (ANC). I represent the Environmental Services business line for Aleut, which has a portfolio of 8(a) and small disadvantaged businesses. Our capabilities include Environmental Services, Remediation, Characterization, Analytical Services, MMRP, PFAS/PFOA, Site Preparation and Demolition. www.aleutfederal.com carrie.reed@aleutfederal.com

from **Francisco Aguilar** to everyone:  9:20 AM
Francisco Aguilar - Director of Business Development at Burman Construction. Located in El Paso, TX. We offer commercial construction services Self-performing Acoustical Finishes such as Metal Framing, Gypsum Board hang and finish, paint and acoustical ceilings. Our service area is Western TX and Southern NM. We are 8(A), Woman, Native American Owned. Call us at 915-444-8707 or email me at francisco@burmanep.com. Thanks!

from **mary chappelle** to everyone:  9:20 AM
This is Mary Chappelle from Cottonwood Environmental Consulting, a small women owned business under the SBA in New Mexico. We are to conduct surveys of federally threatened and endangered avian species, as well as can provide survey and monitor nesting raptors & monitor avian species. Please check our website: cottonwoodenvironmentalconsulting.com.

from **Ana Espinoza** to everyone:  9:20 AM
Good morning! Our company is Access Communications Group, LLC. We are an 8a, HUBZone, WOSB local to NM. We have offices in Texas, NM, AZ. Our capabilities include general contracting, fiber optics, telecommunications, CCTV, and more! You can find out more about is at www.acglp.com. If you'd like to reach out to us, you can by emailing sales@acglp.com or by calling us at 915-845-0007.
from Cathy Bond to everyone:  9:21 AM
Four Tribes is hosting an in person meet and greet in Clovis, NM on 16 March at 530PM in support of Cannon AFB and USACE Abq. Our Western Operations Division manager will be present to meet all companies that can support our upcoming projects. Please email me at cbond@fourtribes.com to RSVP for the free fajita buffet :

from Rachel Hobbs to everyone:  9:22 AM
Good Morning Everyone! This is Rachel Hobbs from Sundance Consulting, Inc. Sundance is a Woman-Native American owned small business. We provide cost effective, highly responsive solutions around our core competencies of Environmental Compliance, Characterization, and Remediation, and Natural and Cultural Resources (http://www.sundance-inc.net/) We’d love to connect further with folks here. If you are interested in reaching out, please contact myself at rhobbs@sundance-inc.net, or Colleen Rust who is also attending this meeting at crust@sundance-inc.net. And thank you to Stephanie for organizing this meeting!

from Eric Ostrosky to everyone:  9:22 AM
Good morning! We are MGI (Mahorsky Group) and we are a surety bond company by definition but our primary mission is mitigating risk for both the Federal government and our contractors. Our primary focus is guiding our small business contractors through the Federal construction arena. Please reach out to me at eostrosky@mahorskygroup.com

from Damon Halsey - UFP Industries to everyone:  9:25 AM
Good morning, thank you for hosting this BOOH event USACE Albuquerque!

Damon Halsey
UFP Industries, Inc.
Mobile (513) 200-6505
damon.halsey@UFPI.com
https://www.ufpi.com/our-company/
https://www.ufpconstruction.com/

from Rebecca Knolle Woolpert to everyone:  9:27 AM
Good Morning! Rebecca (Brown) Knolle here with Woolpert - an AEG firm HQ from Dayton, OH but with offices all across the US. We have two active design task orders at Cannon AFB. **Note - I'm a native Burquina! :-). I can be contacted at rebecca.knolle@woolpert.com. Visit our website https://woolpert.com/

from Edward Cordova to everyone:  9:27 AM
Wilson & Company is a full service Architectural-Engineering firm headquartered in Albuquerque. We have 5 offices within the USACE ABQ District boundary; Albuquerque, Las Cruces, Rio Rancho, El Paso and Colorado Springs.

Below is my contact info.
Edward Cordova, PE
505-259-7259
Edward.Cordova@wilsonco.com
www.wilsonco.com

from Regina Babcock to everyone:  9:28 AM
Good morning everyone! Jack Wayte Construction Co., Inc. has been in business since 1958. We are a SBA Certified WOSB that serves the federal government, state and private industries. We specialize in design build, new construction, renovation, heavy civil, demolition and health care.
from **Stephanie Parra, Deputy, Small Business Programs** to everyone:  9:29 AM
Yes, please submit Near-Miss Safety incidents. Helps us continue learning!!

from **Anthony Gutierrez** to everyone:  9:29 AM
(A-E) services and successfully delivered over 100 task orders at key location throughout the SPD. These projects encompass a broad scope of design services to support USACE Military, Interagency and International Services (IIS), and Civil Works projects across the SPD’s Area of Responsibility (AOR). **Stantec** is a full-service A-E firm with regional, national, and global resources. The Stantec community unites more than 25,000 employees working in over 400 locations across 6 continents. Stantec currently holds 42 active USACE IDIQ contracts for civil works, military programs, or environmental services and has served 43 Districts worldwide. Anthony Gutierrez, (575)342-8829, anthony.gutierrez@stantec.com

from **Rod Hunt** to everyone:  9:32 AM
Good Morning Everyone. Thanks so much Stephanie for inviting us to participate in this great webinar! I’m Rod Hunt and I represent **Chugach Government Solutions, LLC**. We are an Alaska Native Corporation. My primary focus is our Construction Division. Our 8(a) construction subsidiary has support and reachback to our 5,000 employees at over 100 locations worldwide with over 30 years of successful construction experience. Our range of services include both vertical and horizontal construction, logistics, technical services, and facilities maintenance and operations. Our CPARS and safety records are great. Please contact me at 775-427-8901, rodney.hunt@chugachgov.com.

from **Nazanin. Golesorkhi** to everyone:  9:33 AM
Will share the slides with us?

from **Eduardo Negrete** ACO to everyone:  9:33 AM
Will the Power Points be emailed to us?

from **Karen** to everyone:  9:33 AM
Thank you Tracy for the information

from **Marissa Hine** to everyone:  9:33 AM
Everything looks great!

from **Tracy Wolf, Chief, Safety** to everyone:  9:34 AM
You’re welcome Karen! Feel free to reach out to my office if you have any questions.

from **Karen** to everyone:  9:34 AM
Hello everyone, My name is **Karen Martinez** with **Altima Construction, Inc** based out of Albuquerque established 1991. We are an 8(a) & HUB zone company. Please feel free to contact us for all your construction needs such as design builds, SCIF, remodel, etc. 505-321-6261 karen@altimaconstruction.com.

from **Stephanie Parra, Deputy, Small Business Programs** to everyone:  9:35 AM
All slides & record of chat will be available on our website, hopefully by early next week, along with some additional support information.

from **Marissa Hine** to everyone:  9:37 AM
Thank you Stephanie.

from **Brian Blackmon** to everyone:  9:37 AM
Hi everyone I am Brian Blackmon with **International Towers, LLC**. We are a wholly owned subsidiary of **S&K Technologies, Inc.**, an 8(a) certified Native American Small Disadvantaged Business that primarily serves construction and infrastructure under NAICS Code 237130, Power and Communication Line and Related Structures Construction. Our primary operations are based in Arizona, with additional locations in Florida, Texas, North Carolina
and Louisiana. We are a licensed general contractor with over 30 years of experience supporting U.S. DoD and DHS/CBP Security/Surveillance initiatives. Call me at (240) 246-4233 or bblackmon@itowersllc.com or visit our website www.itowersllc.com.

from New Mexico PTAC to everyone:  9:38 AM
Good Morning - Elythia McAnarney – Procurement Technical Assistance Center Advisor (PTAC) - elythia.mcanarney@sfcc.edu - 505 263-5528

from Ken Meme to everyone:  9:42 AM
Good Morning, Everyone. Ken Meme, President, and Sheila Higgins, Marketing and Business Development Manager of Towill, Inc. Ken's contact information is ken.meme@towill.com, (925) 682-6976 ext. 1020 (office), (415) 740-6562 (cell). Sheila's contact information is sheila.higgins@towill.com, (925) 682-6976 ext. 1014 (office). Our firm provides geomatics engineering / geospatial services (e.g., land and aerial surveying and mapping, remote sensing, GIS, etc.).

from Dean Morton to everyone:  9:43 AM
Good Morning. I'm Dean Morton with Circuit Media and we supply the DOE/ACE with custom control panels. Please let me know if there is anything we can assist with. dmorton@circuitmedia.com
Thanks,
Dean

from Connie Birner to everyone:  9:45 AM
Hi, this is Connie Birner with USA Environmental, Inc., a small business performing Military Munitions Response Program (MMRP) / Unexploded Ordnance (UXO) characterization and remediation and related work. This is a question for Reg Bourgeois: What, if any, specific MMRP/UXO-related sites/ projects work or contracts with MMRP/UXO work do you anticipate FY 22/23?

from Colleen Rust, Sundance Consulting Inc. to everyone:  9:46 AM
Good morning! Colleen Rust the current SAME Albuquerque Post President and proud to have LTC Patrick Stevens serving as our Boards Vice President! If interested in more regional opportunities both SAME and others please visit our Post website here https://www.same.org/Albuquerque. You can also contact me directly at crust@sundance-inc.net

from Leslie Molina, Chief, Contracting Division to everyone:  9:46 AM
Connie the MMRP/UXO related work will be covered by Matt Earthman. He is the Chief of the Env PMs and his group works on that type of work.

from Sam Artis to everyone:  9:48 AM
Good morning. I am the SBLO for Shimmick Construction, a large business concern with projects across the U.S. Shimmick is always interested in partnering with Small Business Concerns. Feel free to contact me directly at sam.artis@shimmick.com. You can register at our subcontractor/supplier portal at https://www.shimmick.com/contact-us/business-partner/

from Martin Lovato to everyone:  9:49 AM
Good Morning everyone! My name is Martin Lovato with Khapo Construction. We are a tribally owned construction company with our 8a and Hub Zone certifications. We do both vertical and horizontal construction and have a bonding capacity of $13 million single and $23 million aggregate. We specialize in design build, and cmar. We look forward to working with you in the future

from Connie Birner to everyone:  9:49 AM
Thank you, Ms. Molina, I appreciate the answer to my question and look forward to the presentation by Matt Earthman.
from **Martin Lovato** to everyone:   9:50 AM
*Khapo Construction*; Martin Lovato; 505-401-3926; martin.lovato@khapoconstruction.com; www.khapoconstruction.com

from **Leslie Molina, Chief, Contracting Division** to everyone:   9:53 AM
Acequia programs are typically small horizontal construction projects. Experience working with small communities and in tight and remote areas are desired. The program itself is a high priority for the Senators Lujan and Heinrich.

from **Casey Widener** to everyone:   9:54 AM
Good Morning, My name is Casey Widener and I am the General Manager for *Sedona Contracting* specializing in Heavy Civil works and General Contracting. We are located in Las Cruces, NM so the Hatch Dam Contract is of particular interest. Can you please tell me when this contract is anticipated to go out for bid?

from **Suzanne Aguirre, SBA** (privately):   9:54 AM
Hi Stephanie, quick question: Is a New Mexico contractor's license required for the work in New Mexico if USACE ABQ is letting the project?

from **Stephanie Parra, Deputy, Small Business Programs** to everyone:   Answered after event
A NM license would only be required if the work were being performed in NM. If we issue a contract that will be performed in a different state, then the applicable state's license would be required.

from **Leslie Molina, Chief, Contracting Division** to everyone:   9:55 AM
We do not expect Hatch Dam to possibly advertise until sometime FY23.

from **Casey Widener** to everyone:   9:57 AM
Thanks Stephanie!

from **Casey Widener** to everyone:   9:57 AM
and Leslie:

from **Matthew Earthman, Chief, Environmental Sustainment, Restoration and Maintenance (SRM)** to everyone:   10:01 AM
Good morning Ms. Birner - the majority of our UXO/MMRP support projects are associated with FUDS or BRAC - at this time i do not see any new starts for that support for FY22, however that may change after a budget is passed. We may have some new requirements coming up for FUDS in FY23, although i think the workplan for that is still in preparation

from **Connie Birner** to everyone:   10:03 AM
Mr. Earthman, I really appreciate the answer to my question. We will be on the lookout for any new opportunities for FUDS in FY23.

from **Leslie Molina, Chief, Contracting Division** to everyone:   10:06 AM
That also includes work at Ft. Wingate.

from **Rick Kloer** to everyone:   10:06 AM
Good morning, everyone! Rick Kloer, Construction Manager, *Banda Group International* SDVOSB - Safety and Health Consulting, Environmental, Construction Management Services 505.616.1268, rick.kloer@bandagroupintl.com - https://bandagroupintl.com

from **Walter Migdal** to everyone:   10:06 AM
How do you coordinate with Environmental Restoration and USACE?
from Matthew Earthman, Chief, Environmental SRM to everyone: 10:17 AM
Mr. Migdal - currently we are not supporting AEC or Restoration on any contract actions - we are working with AEC on some in-house requirements at WSMR, but at this time no coordination on procurement.

from Bruce Estok to everyone: 10:06 AM
Is there a projected / tentative timeline when the FY 21 MEGA Environmental Remediation Services MATOC selections will be complete/announced?

from Bruce Estok to everyone: 10:08 AM
Has SPA picked up any EPA Superfund sites as part of the 49 priority sites EPA is focusing on through the Infrastructure/Jobs Act? What will the acquisition approach be for these, or when do you anticipate having that identified?

from Erica Talley, Contracting Officer to everyone: 10:10 AM
MEGA Environmental MATOC is still going through the Source Selection process, but will be announced as soon as they're awarded.

from Matthew Earthman, Chief, Environmental SRM to everyone: 10:19 AM
Mr. Estok - I saw that Erica spoke (typed) to the MATOC status, but regarding EPA - we have not been informed of any new superfund site requirements. I will need to check in with our superfund PMs to see if they have any visibility on when/if those sites are IDed and can get back to you.

from Paul Waters to everyone: 10:12 AM
Good morning, everyone. I'm Paul Waters (wpwaters@burnsmcd.com) with Burns and McDonnell (BMcD). Also joining the meeting this morning from BMcD is Charlie Loudon (cloudon@burnsmcd.com) & Brit Streebin (bstreebin@burnsmcd.com). Burns & McDonnell is an employee-owned multidiscipline Engineering, Architecture, and Construction company. Burns & McDonnell was started in 1898 and we now have over 8000 employees in offices around the world. We have enjoyed working with the Albuquerque District for over 20 years and are currently providing professional services for the District. As a member of the Society of American Military Engineers (SAME) Albuquerque Post I would like to thank the District for hosting this event.

from Anthony Gutierrez to everyone: 10:14 AM
Good morning for some reason a portion of my chat was cut off so correcting the mistake. Stantec brings 80 years of partnering in the delivery of USACE projects for civil works, military programs, and environmental missions. Since 1993, Stantec has supported the USACE South Pacific Division (SPD) for a variety of Architectural and Engineering (A-E) services and successfully delivered over 100 task orders at key locations throughout SPD. These projects encompass a broad scope of design services to support USACE Military, Interagency and International Services (IIS), and Civil Works projects across the SPD’s Area of Responsibility (AOR). Stantec is a full-service A-E firm with regional, national, and global resources. The Stantec community unites more than 25,000 employees working in over 400 locations across 6 continents. Stantec currently holds 42 active USACE IDIQ contracts for civil works, military programs, or environmental services and has served 43 Districts worldwide.

from Stephanie Parra, Deputy, Small Business Programs to everyone: 10:15 AM
Yes, our former Design Branch Chief, Ben Alanis retired, and Mr. Chris Velasquez is doing an incredible job leading the team!

from Anthony Gutierrez to everyone: 10:15 AM
Anthony Gutierrez, Stantec Consultants Inc. Client Manager. anthony.gutierrez@stantec.com

from Emile Gonzales (privately): 10:16 AM
Good Morning Stephanie!
to Emile Gonzales (privately): 10:16 AM
Good Morning Emile!! Thank you for joining us!

from Emile Gonzales (privately): 10:18 AM
Will USACE release any HubZone, WOSB or EDWOSB in 2022?

from Stephanie Parra, Deputy, Small Business Programs to everyone: 10:20 AM
Emile Gonzales asked if we would release any HUBZone, WOSB or EDWOSBs in 2022. The answer is that it would depend on the responses to sources sought notices.

from Matthew Earthman, Chief, Environmental SRM to everyone: 10:21 AM
My email address is matthew.a.earthman@usace.army.mil

from Stephanie Parra, Deputy, Small Business Programs to everyone: 10:25 AM
Leslie, you're teeing me up perfectly :D!!

from Manuel Alvarado to everyone: 10:29 AM
Sunwest Roofing LLC is a regional commercial roofing contracting company installing all types of commercial grade roofs in the NM, CO, AZ, UT, and West Texas markets. We are an SBA Certified 8(a) company set to graduate in May of 2030.
Sunwest Roofing LLC
7026 ½ 2nd St NW
Albuquerque, NM 87107
505-890-5532
www.sunwestroofing.com

from Emile Gonzales to everyone: 10:30 AM
Good Morning! I am Emile Gonzales with G2i Construction. We are a USACE experienced 8(a), HUBZone, WOSB, EDWOSB company bonafide in New Mexico and Colorado. We have successfully performed vertical and horizontal construction in Texas, NM, Colo, and Wyoming. We have excellent CPARS reviews from USACE. Feel free to contact me at 505-239-5242 egonzales@g2iconstruction.com

from Kelly Sibert to everyone: 10:36 AM
Hi, this is Kelly Sibert representing Space Defense Analytics. SDA provides technical professional services including: Systems Engineering, Operations Research, Project/Program Management, Modeling and Simulation, Satellite Development, Software Application Development, Space Operations, and Intelligence and Threat Analysis. Please let us know how we can support you today at spacedefenseanalytics@gmail.com, or (929) SDA-4USA.

from Eduardo Negrete ACO (privately): 10:36 AM
If we attend the CyberSecurity Webinar will we be getting the Certificate?

from Stephanie Parra, Deputy, Small Business Programs to everyone: Answered after event
No, unfortunately, CMMC certification will be a long process where your systems would need to be analyzed by someone accredited to provide the certification. This is an area industry must be very careful, not just anyone may issue a CMMC certification and this will be an area vulnerable to fraud. “Who” may actually issue the certifications is one of the topics covered in the PTAC Cyber Security training.

from Karen to everyone: 10:38 AM
Thank you Stephanie!! We appreciate all you do!! Mervin & Karen with Altima Construction :)

from Leslie Molina, Chief, Contracting Division to everyone: 10:38 AM
I can stay on the line as well to answer questions as best I can.
from **MAJ Brett Fuller, Deputy District Commander** to everyone: 10:38 AM
Thanks, Stephanie!! GREAT event. I learned a lot too. And thanks everyone for joining us!

from **Casey Widener** to everyone: 10:40 AM
Hi Stephanie! As usual, great job! The Small Business Development program is in great hands with you. Talk to you soon.

from **Ernesto de la Hoz** to everyone: 10:40 AM
Thank you Stephanie and everyone!

from **Mary Chappelle** (privately): 10:40 AM
Thank you for the regular reminders but it would be more helpful to include the link to the webex in the reminders. The reminders only sent me to Eventbrite which did not include a link. Also it would be helpful to send out in advance a list of the various acronyms and what they mean. Those of us that don’t use it daily get somewhat lost with all of the acronyms. Also I do not see my name in the participants list. Mary Chappelle

from **Stephanie Parra, Deputy, Small Business Programs** to everyone: Answered after event
Thank you very much for the feedback Mary! Cyber security, unfortunately, played a strong roll in how we were able to disseminate information. I did refrain from including the weblinks in the email bodies because our security policy is to block weblinks by adding “blocked” to the beginning of the link when it exits our system. Those unfamiliar with that detail often find themselves locked out and frustrated. I also refrained from including the access information in Eventbrite due to cyber security concerns. Every day, I find cyber security controlling more & more of my actions. And great point on the acronyms, I will include that in my After Action Report!

from **Jesse Garcia** to everyone: 10:42 AM
Thank you Stephanie and the entire team for setting up this event. My name is Jesse Garcia with GarCom, Inc. out of El Paso, TX. We are a turnkey Total Infrastructure Solutions (TIS) contractor with services ranging from Site Survey/Design/Build of Outside Plant Communications and Inside Plant Communications. From structured cabling, to outside plant Maintenance Hole/ductbank construction, we can perform it all. Have a great week.

from **L&R Comm. and Construction Inc.** to everyone: 10:42 AM
Thank you Stephanie and all the presenters! It is nice to put a name to a face, especially during these times. Have a great day. Rose with L&R Comm. and Construction, Inc

from **Ivan Santistevan** to everyone: 10:42 AM
Thank you, Stephanie, for putting this on! Always good to see what is coming up and project. We appreciate you and all you do with the Small Business Program.

from **Brian Blackmon** to everyone: 10:43 AM
Thank you Stephanie and other presenters who took the time to provide this information. It was very informative and much appreciated!

from **Robert Aycock** to everyone: 10:43 AM
Thanks Stephanie, and the rest of the District team. Very helpful!

from **Leslie Molina, Chief, Contracting Division** to everyone: 10:44 AM
Thank you L&R!
from Bruce (privately): 10:45 AM
Stephanie,
Thank you again for putting on this event. We always learn something new every time and thank you for all the great advice and guidance you share with us. Bruce Lopez, Rymarc Construction, Inc.

from Stephanie Parra, Deputy, Small Business Programs to everyone: 10:48 AM
My contact information is:
Stephanie Parra
Deputy, Office of Small Business Programs, Albuquerque District
505-342-3279
stephanie.n.parra@usace.army.mil

from Leslie Molina, Chief, Contracting Division to everyone: 10:48 AM
Thank you again everyone for attending. We appreciate the interest in working with USACE.

from Toshal to everyone: 10:50 AM
Hello! This is Toshal with Banda Group International, LLC. We provide environmental, safety, and health services; environmental remediation and characterization; and construction oversight and management services to a wide range of clients. BGI is a minority business enterprise (MBE), small disadvantaged business (SDB), and Service-Disabled Veteran-Owned Small Business (SDVOSB).

from Bruce to everyone: 10:52 AM
Hello to all, this is Bruce from Rymarc Construction, Inc. We are an 8A General Contractor based out of Alb, NM

from Leslie Molina, Chief, Contracting Division to everyone: 10:52 AM
Thank you Stephanie

from Erica Talley, Contracting Officer to everyone: 10:52 AM
Thank you all! Thank you, Stephanie!

from Linda Anderson, Chief, Contracting Business Oversight Branch to everyone: 10:52 AM
Great Job Stephanie!!

from Francisco Aguilar (privately): 10:52 AM
Thank you!

from Ryan Hash to everyone: 10:52 AM
Thank you, Stephanie!

4. POINT OF CONTACT: For questions or concerns, please contact Stephanie Parra, Deputy, Office of Small Business Programs at 505-342-3279 or stephanie.n.parra@usace.army.mil.

Thank you to everyone who was able to participate in the 2022 Business Opportunity Open House!